

## 5) Introducing Other Services



**Do you like something more? We also offer  
Nail care and \_\_skin care\_\_.**



**How much is the massage here?**



**It's very cheap here. I think you need a  
Massage to make you feel relaxed.**



**I'll have that one later.**



**Do you also offer Spa service  
here?**



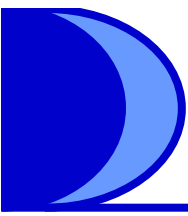
**Yes \_we do\_. Do you want it after your haircut?**



**Yes, I need relaxation.**



**Okay. I'll call the **masseur** for you.**



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### Let's Practice:

**Do you like something more?**

**Do you like to try our latest \_\_\_\_\_?**

**Are you interested on \_\_\_\_\_?**

**Have you tried \_\_\_\_\_?**

**We also offer \_\_\_\_\_.**

### Interaction Link:

- 1. How often do you go to a beauty parlor?**
- 2. Do you like to wear the latest trend or style? ( Why?)**
- 3. What's the worst service you have ever tried?**
- 4. What's the nicest service you have ever had?**
- 5. If you are offered a new product or service, Do you always take or try it? ( Why?)**

### Practice this:

- 1. You are a sales clerk in a shop and you introduce a new product to a customer.**
- 2. You work in a travel agency and you introduce a new service to a customer.**
- 3. You are a waiter/waitress and you convince a customer to try the latest main course from the menu.**